

# Half-year Report 2022



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“

In the face of challenges presented by the rising energy costs – our growth plans are on track, and we have been welcoming many new, excellent colleagues. Also, we are seeing great progress in both USA and France along with significant grants and the Dutch factory process and sales continues to deliver on target, with 1st years production volume already secured. So, we remain confident in our strategy as more and more worn-out pitches undergo our true turf recycling process”.

*Nikolaj Magne Larsen - CEO and Co-Founder*



## MANAGEMENT COMMENTARY

# Revenue **remains on track**



### IFRS REVENUE

The overall sales performance in H1 2022 is, as expected, in line with H1 2021, delivering IFRS revenue of DKK 13.2M in 2022 vs. DKK 13.0M in 2021, an increase of 2%. The front-end revenue fell from DKK 6.7M to DKK 6.9M mainly due to a slightly slower production in H1 2022. On the back-end revenue, we experienced a fall from DKK 2.5M to DKK 1.8M due to higher transport prices which amongst others means that we currently do not sell materials to the UK market. The transport has become expensive due to the new EU legislation regarding truck drivers and higher oil prices and amounted to DKK 4.7M versus DKK 3.6M the year before.

### ADJUSTED REVENUE

The adjusted revenue, i.e. actual invoiced revenue, is ahead of expectations and shows an increase in H1 2022 of 17% compared to H1 2021. The increase in front-end income is mainly due to a very positive performance in the Nordic markets. The next significant revenue increase will materialise as the planned factories become operational. The increase is also a result of our efforts in the Nordic markets where we during H1 held many meetings with local decision makers and we can see the pull from the market coming through.

During H1 2022 we had many good developments on the fibre. As previously stated we see a large upside in the polyethylene and polypropylene from the fibres. We expect to reap the benefit of increased fibre sale soon, maybe already in H2 2022.

### IFRS Revenue:

<i>DKK'000</i>	<b>H1 2022</b>	<b>H1 2021</b>	<b>FY 2021</b>
Front-end	6.715	6.857	14.974
Back-end	1.775	2.520	5.249
Other (Transport, roll-up revenue etc)	4.697	3.600	8.339
<b>Total</b>	<b>13.186</b>	<b>12.977</b>	<b>28.562</b>

### Adjusted Revenue:

<i>DKK'000</i>	<b>H1 2022</b>	<b>H1 2021</b>	<b>Change</b>
Front-end	9.204	7.887	1.317
Back-end	1.775	2.526	-751
Other (Transport, roll-up revenue etc)	4.697	3.594	1.103
<b>Total</b>	<b>15.676</b>	<b>14.007</b>	<b>1.668</b>

# H1 2022 Highlights

## Key figures and KPIs

DKKm	H1 2022	H1 2021	Change	FY 2021	FY 2020	Change
Revenue	13,2	13,0	1.6%	28,6	28,5	0.4%
Adjusted revenue	15,7	14,0	11.9%	31,1	42,5	-26.8%
Adjusted revenue incl. Joint venture	19,1	18,1	5.5%	43,1	44,4	-2.9%
Adjusted revenue incl. Re-Match part of Joint venture	17,0	15,7	8.3%	35,9	43,3	-17.1%
Gross profit	0,2	0,4	-61.4%	-0,9	1,0	-190.0%
EBITDA bsi*	-31,4	-20,5	53.1%	-44,9	-27,7	-62.1%
Special items	0,0	0,0	0.0%	-20,6	0,0	0.0%
EBIT	-35,1	-24,3	44.4%	-73,0	-34,5	-111.6%
Gross margin bsi*	1.2%	3.2%	-2.0 ppt	-3.1%	3.5%	-6.7 ppt
EBITDA margin bsi*	-238,1%	-158.1%	-80.1 ppt	-156.8%	-97.1%	-59.7 ppt
EBIT margin bsi*	-266,2%	-187.4%	-78.8 ppt	-255.2%	-121.1%	-134.2 ppt
Balance sheet total	229,7	145,0	58.4%	253,2	133,9	89.1%
Tangible assets	111,3	66,8	66.6%	64,6	68,9	-6.2%
Equity	83,0	-20,0	515.3%	113,5	-10,2	-1212.7%
Input inventory (full-size soccer pitches at 220 tonnes)	158	143	10.5%	145	175	-17.1%
Turf processed (full-size soccer pitches at 220 tonnes)	53	54	-1.9%	118	84	40.5%
CO <sub>2</sub> saved compared to incineration (tonnes)	21,237	21,638	-1.9%	47,268	33,595	40.7%
FTE end of period	55	36	52.8%	38	34	11.8%

\* Before special items



Gross profit for H1 2022 was DKK 0.2M, compared to DKK 0.4M for the same period in 2021. The decrease in gross profit was mainly due to increased costs for energy (electricity and gas). The increase in energy costs amount alone to DKK 2.3M during the first six months of 2022. So adjusting for the increased energy costs, the gross profit has increased compared to last year.

### COSTS DURING 2022

As explained during the IPO, 2022 will be a year with similar revenue to 2021, however, with the build-up of the entire Dutch organization, we will have significant higher costs in 2022

with decreasing profitability as a consequence. Therefore, it is important for us to measure the costs ongoing and we can see that the increasing costs for gas and electricity will lead to overall higher costs in 2022 compared to 2021.

In addition, we will have one-off expenses relating to the opening in the Netherlands (recruitment costs, lawyers, building advisors, internal movement of stock from temporary to our permanent site etc).

### ENERGY

Europe has in 2022 experienced dramatically higher energy

costs (electricity and gas). The recycling industry has been hit hard as the process of turning waste into new products can be very energy intensive. For Re-Match the increasing costs for gas and electricity will lead to overall higher costs in 2022 compared to 2021 (this is as of June 30 DKK 2.3 M more in costs for H1 compared to last year). In order to minimize the impact of this, we have undertaken the following measures:

1. There is uncertainty around the supply of gas over time, so during H1 we have identified potential solutions to eliminate gas completely from our future production process. This will help minimize geopolitical risks and secure a more stable supply for our future factories. We have not decided yet to electrify our process, but we now know that we can.
2. We started in Q1 to raise our prices on the back-end products, where possible. We have been able to secure higher prices and will continue to search for the best prices. However, as the volume in Denmark remains low, the positive impact from this is relatively modest at this point. We expect to see a larger impact by year end, and especially once we become operational in the Netherlands.
3. We are looking for ways to minimize both gas and electricity consumption through investments in efficiencies. However, we don't expect large gains here.
4. We are investigating whether to replace our current energy sources with new ones, for example replacing natural gas with LPG. This can drastically reduce the gas costs.

We monitor the energy costs very closely and in order to optimise our overall business. This means considering all alternatives including reduce operations in Herning factory and enabling redirecting of manpower to support the Dutch factory installation, while:

1. Identifying and implementing further energy saving initiatives to reduce consumption
2. Identifying and implementing upgrades and replacement in Herning.
3. We see output material prices calibrated with energy increases or our backend value development projects succeed

### PRODUCTION

The inventory of full-size pitches at the end of H1 2022 is now 158 compared to 143 at the end of H1 2021 (excluding JVs). As the production is almost stable in terms of volume during this period, the increase reflects higher front-end sales than the year before.

During H1 2022, Re-Match has recycled 11,648 tonnes (equal to 53 full size pitches of 220 tonnes) of synthetic turf through our unique, patented machinery in Herning, Denmark. The CO<sub>2</sub> saved compared to incineration in H1 2022 was 21,237 tonnes - an decrease of 1.9% year-over-year, this can also be seen in the equivalent number of plastic bags saved - 74 M. At the end of H1 2022 Re-Match has 55 FTEs, compared to 36 FTEs at the end of H1 2021.

Cash on hand on June 30, 2022, was DKK 40.7M compared to DKK 118.2M on December 31, 2021. The cash has primarily been used for the new factory in the Netherlands and on new hirings to support the future growth journey. We have initiated the debt funding process as described in the IPO to support the continued expansion and expect during H2 to raise additional financing from debt. As the roll-out of new factories is very capital intensive, we continuously search the capital markets for the best financing available in order to optimize the return for all stakeholders based on our green business model.

### FACTORY PERFORMANCE AND COMMERCIAL EXPANSION ON TRACK

The Re-Match factory expansion plan, which will result in a total of 24 operational factories in 10 years, is on track with factories in USA and France on the horizon.

The Herning factory still runs successfully and continues to reach future target efficiency levels in H1 2022. In addition to the ISO 9001 certification received last year, we successfully obtained the ISO 14001 certification for our operations in Denmark, thereby delivering yet another key milestone for the new industry standards we are setting. All Re-Match operations will be ISO 9001 and 14001 certified.

During H1 a number of further improvements have been implemented in the Herning factory. Recruitment of an experienced QHSE manager will further upgrade our safety and implement new standards for quality testing, systems and controls. New fire regulations from authorities has required significant attention and resources during H1. The same has been the case with our prioritisation of the ERP system to ensure usage and reporting functions are adequate prior to implementing this into the new sites. This work continues in H2 2022.

### NETHERLANDS

The factory in the Netherlands is still on track despite the global supply chain constraints of microchips, steel, etc. and we still

expect to meet our timeline of being operational at the end of 2022. The potential impact from global shortage of steel and key components to the machinery is being carefully monitored and mitigation plans are continuously being updated.

During H1 Re-Match received a grant of EUR 4.5M (equal to DKK 33.5M) from the Dutch Government in recognition of Re-Match bringing new technology with significant positive environmental impact to the Dutch market. This grant was not expected and not part of the IPO presentation. The grant will be paid out over a 2-year period and depends upon Re-Match successfully building the factory in Tiel, Netherlands. As of H1 2022, we have received DKK 10.0M.

The machinery for the factory is currently being delivered and installation is progressing according to plan. Throughout H1 recruitments of local high-quality employees were successfully carried out and continues in H2 following the hiring plan. The new colleagues entering the organization in the Netherlands receive on-boarding and training in Denmark. Close co-operation with the Danish organization ensures that synergies, as well as support and learnings are captured for the further expansion.

The supply of synthetic turf materials is already secured for the first year of production in the Dutch factory, and the ramp-up to full production is expected to be according to plan prior to the 2023 season. To deliver both future front-end and back-end sales, an experienced regional sales manager has further been recruited to the sales team comprised of one other regional sales manager and one customer service and logistics assistant. The sales team now covers the region BeNeLux and Northeast Germany. Until start of next season in April 2023, the sales team is focused on building channels and partnerships for back-end sales ready for production output in Q1 2023.

In addition, we are during H2 investing in the Dutch market by shipping more products to customers in BeNeLux from our Danish factory in order to open the channels we need once operational.

#### USA

The expansion into the US market has started. The co-founder of Re-Match, Dennis Andersen, has stepped into the role as Vice President, Sales, US, and leads the commercial expansion. Dennis brings significant experience and network from the industry in US and thus Re-Match is well set-up and confident that the expansion plans into the US will progress according

to strategy and plan. During H1 two key commercial recruitments were further signed. The on-boarding and training will be partly in Europe and partly in USA – thereby ensuring the Re-Match DNA as well as close cooperation across the continent is established. These recruitments will ensure the on-going supply of materials as well as the sale of back-end materials connected to the factory in Pennsylvania. During H1 we were able to optimize our US presence. We identified an existing site in Tamaqua, Pennsylvania. The chosen site is well suited to cater for the demands of a Re-Match factory as regards geography and size, and the implementation of the needed modification to the buildings is currently being planned in detail. We have been able to sign a lease here at more favorable terms than the previous site but more importantly the building is already in place whereas the old site would require construction of a new building. However, we still need to make modifications to accommodate our tower, outside storage areas along with a better office. This means that we have reduced the risk of delays in the US.

We have also received a commitment from the Governor's office in Pennsylvania with grants and loans totalling more than USD 2M to start up our factory. This leads to less capital required for the US entity. Overall, the US market is becoming increasingly attractive to Re-Match as 1) the rubber prices remain very high and will give us a boost in profitability once operational, 2) the US market is almost untouched by the tremendous increase in electricity and gas prices that we have seen in Europe.

#### FRANCE

The Re-Match France joint-venture is progressing to plan and is successfully securing the customer relations and supply of materials for the start of the new factory in 2023. Having signed the lease of a factory site in Erstein in the Grand Est region, close to Strasbourg, the building of the factory is expected to start in Q4 with production up and running in 2023. The hiring plan, to secure the right employees and management, is made with the learnings from the Netherlands, and the recruitment of a plant manager has been initiated.

As stated in the Q1 trading up-date, the decision on which factory to launch after the one in Tiel, Netherlands, will follow later in 2022. The new factories, including the one in the Netherlands, will have more than twice the capacity of the Herning factory. Since a large part of the production costs are fixed and the output more than double, the new plants will have a significant competitive advantage.

In France we have also been able to secure a governmental grant to support the introduction of Re-Match technology to France of EUR 2.3M, which again both highlights the demand for recycling as well as how unique Re-Match's offering is.

#### PRODUCT DEVELOPMENT

Re-Match is continuously working on future applications to our back-end products. Our focus is on industry partners, however other partners and applications are also being investigated with the aim to utilize more and more of the recycled synthetic turf components. As part of an EU-funded program, a patented solvent process has proven the ability to recycle PE from our recycled synthetic grass pitches. Next step is to prove repeatability and installation in a normal size field. Testing of recycling of polyolefin has further started in H1 and progress looks promising.

During Q1 potential solutions for utilization of the first-generation stock of fibres in Herning have further been investigated. Tests are currently being performed with external partners and results are expected in Q3.

Finally, we have during H1 made progress in improving the fibres both in Herning but also for the setup in Tiel. We expect during H2 to decide the next steps in the process in order to make the most of the fibre. Our refinement of the fibre have already resulted in more strategic long term customer interests.

## Outlook 2022



The outlook for 2022 remains unchanged in relation to the outlook presented in the Annual Report for 2022 and in Q1 2021 Trading Update. Front-end revenue is expected to be similar to 2021 (IFRS basis). However, preparing for production in the Netherlands with additional employees and the increasing energy costs for electricity and gas mainly, will lead to Re-Match bearing more costs. This will lead to lower profitability in 2022 compared to 2021.

Thread made from old turf recycled by Re-Match



EQUITY STORY

# Delivering on strategy, changing an industry



Re-Match has developed a patented and certified process that uses state-of-the-art machinery to recycle worn-out synthetic turf pitches. It turns what would otherwise be a waste problem with a significant negative environmental impact into clean and separated end products that can replace virgin products in the installation of new pitches or for use in other industries.

With the increasing wealth among populations around the world, comes a demand for more opportunities to play sports and thereby improving the health and wellbeing of people. This also means that more and better sports surfaces are needed - and among those are synthetic turf pitches. These pitches allow for higher-frequency usage for longer periods

of the year and do not require fertilizing or irrigation. This is good for both health and environment but after 8-12 years the pitches are worn out and need to be replaced. This is where Re-Match steps in to ensure that the valuable material in the turf can be recycled instead of ending up in landfills or being incinerated. The result is a reduction of plastic and CO<sub>2</sub> pollution by which Re-Match is tapping into the global underlying mega trends such as the push for a greener agenda, circularity and the search for sustainable solutions to mitigate an appertaining waste problem.

What differentiates the turf recycling market from most others, is the predictability of its size and development. This is because

the lifespan of pitches installed is app. 10 years. As an example, the number of pitches in need of recycling in 2025 - based on global installation numbers from 2015 - is expected to surpass 24.000 pitches and the figure for 2030 is 40.000. In Herning, capacity is to recycle app. 100-120 pitches per year and the capacity on the new factories will be 230-250 full-size synthetic soccer pitches per year.

Before entering a new market, Re-Match initiates solid market intelligence gathering on local costs and market dynamics to build a business case. This is not only done to ensure profitability of the individual factory. Re-Match wants to be the global leader in true synthetic turf recycling and aspires to

transform it into becoming environmentally sustainable. The sand and the rubber can be used again when installing new synthetic turf pitches and through the yarn-to-yarn project Re-Match is also developing a way to use the recycled fibre in the production of new yarn. Creating monostreams is the precondition for true circular economy and Re-Match wants to help the industry become more sustainable.



# Financial statements



Condensed Consolidated  
Income Statement

Condensed Consolidated  
balance sheet

Condensed Consolidated  
statement of changes in equity

Condensed Consolidated  
cash flow statement

## Condensed Consolidated Income Statement

DKK'000	Note	H1 2022	H1 2021	FY 2021
Revenue	3	13,186	12,977	28,562
Cost of sales		-13,027	-12,565	-29,437
<b>Gross profit/loss</b>		<b>159</b>	<b>412</b>	<b>-875</b>
Other external expenses		-16,569	-12,494	-15,477
Special items		0	0	-20,643
Staff costs		-15,411	-9,687	-29,076
Other operating income		436	1,258	575
Depreciation, amortisation and impairment losses		-3,668	-3,804	-7,523
<b>Operating profit/loss (EBIT)</b>		<b>-35,053</b>	<b>-24,315</b>	<b>-73,019</b>
Share of profit of a joint venture		0	0	0
Financial income		1,886	11	548
Financial expenses		-2,788	-5,911	-19,953
<b>Profit/loss before tax</b>		<b>-35,955</b>	<b>-30,215</b>	<b>-92,424</b>
Tax for the year		0	0	0
<b>Profit/loss before tax</b>		<b>-35,955</b>	<b>-30,215</b>	<b>-92,424</b>
<b>Other comprehensive income</b>				
<i>Other comprehensive income that may be reclassified to profit or loss in subsequent periods (net of tax):</i>				
Exchange differences on translation of foreign operations		306	-18	-743
<b>Other comprehensive income for the year, net of tax</b>		<b>306</b>	<b>-18</b>	<b>-743</b>
<b>Total comprehensive income for the year</b>		<b>-35,649</b>	<b>-30,233</b>	<b>-93,167</b>
Earnings per share (DKK)		-1.25	-1.68	-4.83
Earnings per share, diluted (DKK)		-1.19	-1.36	-3.97

## Condensed Consolidated balance sheet

DKK'000	Note	H1 2022	H1 2021	31-12-2021
Intangible assets		13,851	9,123	12,587
Property, plant and equipment	6	71,245	25,183	24,094
Right-of-use assets		40,038	41,603	40,479
Deposits		4,883	2,411	2,053
Deferred tax		16,288	16,288	16,288
Investments in a joint venture		0	0	0
Other financial assets		5,823	6,554	5,823
<b>Total non-current assets</b>		<b>152,128</b>	<b>101,162</b>	<b>101,324</b>
Inventory		5,782	7,337	5,011
Trade receivables		10,277	8,937	3,470
Income tax receivables		0	0	0
Other receivables		20,345	20,017	24,180
Prepayments		450	1,069	1,010
Cash		40,702	6,503	118,244
<b>Total current assets</b>		<b>77,556</b>	<b>43,863</b>	<b>151,915</b>
<b>Total assets</b>		<b>229,684</b>	<b>145,025</b>	<b>253,239</b>
Share capital	7	28,751	15,777	28,704
Retained earnings		43,516	-51,933	75,185
Translation reserve		408	827	102
Other capital reserve		10,318	15,343	9,494
<b>Total equity</b>		<b>82,993</b>	<b>-19,986</b>	<b>113,485</b>
Interest bearing liabilities		13,636	54,753	14,461
Lease liabilities		40,541	43,614	40,264
Provisions		3,566	0	3,566
Contract liabilities		23,032	19,262	21,125
<b>Total non-current liabilities</b>		<b>80,775</b>	<b>117,629</b>	<b>79,416</b>
Interest bearing liabilities		4,057	5,251	4,786
Lease liabilities		4,923	1,912	4,923
Credit institutions		0	28	0
Government grants	8	23,515	11,143	13,937
Trade payables		9,686	5,630	12,564
Other payables		15,216	15,159	16,191
Contract liabilities		8,519	8,259	7,937
<b>Total current liabilities</b>		<b>65,916</b>	<b>47,382</b>	<b>60,338</b>
<b>Total liabilities</b>		<b>146,691</b>	<b>165,011</b>	<b>139,754</b>
<b>Total equity and liabilities</b>		<b>229,684</b>	<b>145,025</b>	<b>253,239</b>

## Condensed Consolidated statement of changes in equity

<i>DKK'000</i> 2022	Share capital	Retained earnings	Translation reserve	Other capital reserve	Total
<b>Balance at 1 January 2022</b>	<b>28,704</b>	<b>75,185</b>	<b>102</b>	<b>9,494</b>	<b>113,485</b>
Net profit/loss for the period		-35,955			-35,955
Other comprehensive income			306		306
<b>Total comprehensive income</b>	<b>0</b>	<b>-35,955</b>	<b>306</b>	<b>0</b>	<b>-35,649</b>
Capital increase	47	-6			41
Income relating to capital increase		574			574
Share based payments				824	824
Changes in subsidiaries		3,718		0	3,718
<b>Balance at 30 June 2022</b>	<b>28,751</b>	<b>43,516</b>	<b>408</b>	<b>10,318</b>	<b>82,993</b>

  

<i>DKK'000</i> 2021	Share capital	Retained earnings	Translation reserve	Other capital reserve	Total
<b>Balance at 1 January 2021</b>	<b>14,682</b>	<b>-35,141</b>	<b>845</b>	<b>9,399</b>	<b>-10,215</b>
Net profit/loss for the period H1 2021	-	-30,215	-	-	-30,215
Other comprehensive income	-	-	-18	-	-18
<b>Total comprehensive income</b>	<b>0</b>	<b>-30,215x</b>	<b>-18</b>	<b>0</b>	<b>-30,233</b>
Capital increase	1,095	13,423	-	-	14,518
Costs relating to capital increase	-	-	-	-	0
Share based payments				268	268
Compound financial instrument				5,676	5,676
<b>Balance at 30 June 2021</b>	<b>15,777</b>	<b>-51,933</b>	<b>827</b>	<b>15,343</b>	<b>-19,986</b>
Net profit/loss for the period H2 2021		-62,209			-62,209
Other comprehensive income			-725		-725
<b>Total comprehensive income</b>	<b>0</b>	<b>-62,209</b>	<b>-725</b>	<b>0</b>	<b>-62,934</b>
Capital increase	12,927	187,100			200,027
Costs relating to capital increase		-5,750			-5,750
Share based payments				6,750	6,750
Compound financial instrument		7,977		-12,599	-4,622
<b>Balance at 31 december 2021</b>	<b>28,704</b>	<b>75,185</b>	<b>102</b>	<b>9,494</b>	<b>113,485</b>

## Consolidated cash flow statement

<i>DKK'000</i>	H1 2022	H1 2021	FY 2021
Operating loss	-35,053	-24,315	-73,019
Depreciation, amortisation and impairment losses	3,668	3,804	7,523
Change in working capital	-4,547	-1,549	11,644
Share-based payment expense	824	268	7,018
Compound financial instrument expense	0	1,773	0
Income taxes received	0	103	103
Interest paid	-576	-4,362	-9,457
<b>Cash flow from operating activities</b>	<b>-35,684</b>	<b>-24,278</b>	<b>-56,188</b>
Investments in intangible assets	-1,716	-2,905	-7,758
Investments in tangible assets	-44,539	-156	-160
Change in deposits	-2,831	0	358
Payment of convertible loan	0	0	0
Acquisition of joint venture	0	0	0
Receipt of government grants	10,014	-1,258	1,536
<b>Cash flow from investing activities</b>	<b>-39,072</b>	<b>-4,319</b>	<b>-6,024</b>
Proceeds from borrowings	1,051	-	23,268
Repayment of borrowings	-1,555	17,415	-34,485
Payment of principal portion of lease liabilities	-2,460	-2,442	-4,856
Capital contributions	614	14,518	190,460
<b>Cash flow from financing activities</b>	<b>-2,350</b>	<b>29,491</b>	<b>174,387</b>
<b>Change in cash and cash equivalents</b>			
Net cash flow	-77,106	894	112,175
Net foreign exchange difference	-436	-407	54
Cash at 1 January	118,244	6,016	6,016
<b>Cash at 31 December</b>	<b>40,702</b>	<b>6,503</b>	<b>118,244</b>

## Notes



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# Notes



## 1. SIGNIFICANT ACCOUNTING POLICIES

The report has been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, and additional Danish disclosure requirements for listed companies. The report is condensed and should be read in conjunction with the Group's Annual Report 2021. Annual Report 2021 provides a full description of the significant accounting policies.

The consolidated financial statements are presented in Danish kroner (DKK) which is also the accounting currency of the Parent Company.

## 2. REVENUE SEGMENT INFORMATION

For management purposes and based on internal reporting information, the Group originates its revenue from three reportable segments, namely:

- The Front-end segment, including revenues originating from sales of recycling artificial turf
- The Back-end segment, including revenue originating from the sales of raw materials (e.g. sand, fibre, etc.)
- A segment defined as Other, which includes revenue deriving from additional services provided by Re-Match A/S to their customers, such as transport and roll-up services.

Services included in the "Other" category have been aggregated because of similar economic characteristics, such as the nature of the products and services provided.

The Executive Management is the Chief Operating Decision Maker (CODM), which is made up of the senior leadership across the respective functional areas and is responsible for the strategic decision making and for the monitoring of the operating results of the single operating segment for the purpose of performance assessment. Segment performance is evaluated based on revenue and is measured consistently

with revenue in the Consolidated Financial Statements. The statement of profit or loss in management information is not separated into segments, and therefore no further information is disclosed. For the split of revenue per segment, please refer to note 3.

## 3. Revenue from external customers

### Revenue from external customers

<i>DKK'000</i>	<b>H1 2022</b>	<b>H1 2021</b>	<b>FY 2021</b>
Front-end	6,715	6,857	14,974
Back-end	1,775	2,520	5,249
Other (Transport, roll-up revenue etc)	4,697	3,600	8,339
<b>Total</b>	<b>13,186</b>	<b>12,977</b>	<b>28,562</b>

### Geographical markets

<i>DKK'000</i>			
Nordics	5,645	4,829	12,444
DACH	0	534	1,827
Benelux	5,742	6,442	12,546
USA	12	-	-
Rest of Europe	1,787	1,172	1,745
<b>Total</b>	<b>13,186</b>	<b>12,977</b>	<b>28,562</b>

### Contract liabilities

<i>DKK'000</i>			
Cost at 1 January	29,062	26,491	26,491
Recognised during the year	-4,122	-3,933	-14,277
Additions	6,611	4,963	16,848
<b>Cost at 31 December</b>	<b>31,551</b>	<b>27,521</b>	<b>29,062</b>

Management expects that approximately 27 % of the transaction price allocated to the unsatisfied contracts as of June 30 2022 will be recognised as revenue during the next year period (DKK 8,5 million). Approximately 73%, DKK 23 million, will be recognised in the following years.

## 4. Deferred tax

Unrecognized deferred tax assets, mainly arising from tax losses, amount approximately to DKK 16,3 million (2021: DKK 16,3 million). Revenue from external customers

## 5. Composition of The Group

The Group has the following subsidiaries at June 30, 2022

Name	Country	Ownership
Re-Match A/S	Herning, Denmark	100%
Re-Match Limited	London, United Kingdom	100%
Re-Match A/S	Oslo, Norway	100%
Re-Match USA, Inc.	Delaware, USA	100%
Re-Match NL	Rijen, Netherlands	100%

Re-Match Holding A/S has a 40% interest in Re-Match France. The Group's interest is accounted for using the equity method in the Consolidated Financial Statements.

## 6. Property, plant and equipment

At 30 June 2022 total property, plant and equipment amount to DKK 71.2M an increase from DKK 24.1M at 31 December 2021. The increase is mainly due to investments in machinery for the plant in the Netherlands. For further explanation, see the H1 2022 Highlights comments.

## 7. Share capital and earnings per share

At 30 June 2022, the share capital consisted of shares with a nominal value of DKK 1 each. The shares are not divided into classes and carry no right to fixed income.

Issued and fully paid-up shares:

*DKK'000*

At 1 January 2021. 14,682k shares of DKK 1 each	14,682
Capital increase	14,022
<b>At 31 December 2021</b>	<b>28,704</b>
Capital increase	47
<b>Share capital at 30 June 2022</b>	<b>28,751</b>

### Earnings per share

The calculation of earnings per share is based on the following:

*DKK'000*

	H1 2022	H1 2021	FY 2021
Profit/loss for the year	-35,955	-30,215	-92,424
Interest on convertible loan	0	4,363	11,920
Earnings for the purposes of diluted earnings per share	-35,955	-25,852	-80,504
<b>Average number of ordinary shares for calculation of basic earnings per share</b>	<b>28,751</b>	<b>15,372</b>	<b>16,654</b>
Average diluted effect of outstanding share options	1,581	648	429
Convertible loans	0	3,033	3,175
<b>Average number of shares for calculation of diluted earnings per share</b>	<b>30,332</b>	<b>19,053</b>	<b>20,258</b>
Earnings per share (EPS)	-1.25	-1.68	-4.83
Earnings per share, diluted (DEPS)	-1.19	-1.36	-3.97

Due to the reported loss for the period, potential shares have no dilutive effect.

## 8. Government grants

Government grants is at 30 June 2022 at DKK 23.5M, as Re-Match have received a grant of EUR 4.5M EUR (equal to DKK 33.5M) from the Dutch Government, at 30 June 2022 we have received DKK 10M of this grant.

# Statement by Management

The Board of Directors and the Executive Board have today considered and approved the Semi-Annual Report of Re- Match Holding A/S for the financial period 1 January to 30 June 2022.

The Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU and further requirements in the Danish Financial Statements Act. The Management Commentary has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Consolidated Financial Statements give a true and fair view of the Group's financial position at 30 June 2022 and of their results and operations as well as the consolidated cash flows for the financial period 1 January to 30 June 2022.

In our view, the Management Commentary contains a fair review of the development in the operations and financial circumstances of the Group, of the results for the half year and of the financial position of the Group as well as a description of the most significant risks and elements of uncertainty facing the Group.

The half annual report has not been audited.

Herning, 31 August 2022

## EXECUTIVE BOARD

Nikolaj Magne Larsen

Thomas Holm Bech Albertsen

## BOARD OF DIRECTORS

Henrik Grand Petersen  
Chairperson

Ulrik Lundsryd

Kristin Parello-Plesner

Laurits Mathias Bach Sørensen  
Vice Chairperson

Rasmus Frøkiær Ankersen

Jakob Fuhr Hansen



Re Match<sup>®</sup>  
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